



The best way to get the most life out of your pavement begins with selecting a qualified contractor. While price is an issue, you should weigh it carefully against other considerations. A low price from an unqualified contractor may not mean a cost savings.

So, how do you judge whether a contractor is qualified and has a valid price? Remember, more important than how long a contractor has been in business is how they have performed work in the past.

HOW TO SELECT A REPUTABLE, INFORMED CONTRACTOR



REFERENCES

Reputable contractors are happy to provide names of satisfied customers whose job requirements were similar to yours. Call the contractor's references and ask them how they performed the work. For additional assurance that the contractor is reputable, contact the Better Business Bureau, trade organizations and/or the contractor's suppliers.



MATERIALS

A contractor trained in the performance of various materials has the knowledge to select those that are best for your job. Ask for written specifications on materials to be used on your job and why. Use the specifications to compare the type and quantity of materials you are getting for your money.



EQUIPMENT

A good contractor needs the right equipment and a skilled, trained crew to be efficient. This allows them to finish the job with minimum disruption to you. Ask to see photos of their equipment and/or visit a current job site.



COMPLIANCE

Contractors must have the required state and local permits as well as comply with state regulations and environmental restrictions (EPA and OSHA). They should provide staff and customers with MSDS on all materials to be used.



PROTECTION

The contractor should be willing to show you a certificate of liability insurance and Workmen's Compensation for your protection.



ACCOUNTABILITY

After inspecting your job site, your contractor should give you a written proposal. This proposal should detail the scope of the project including: area dimensions, material specifications, installation procedures and the exact amount of money you will pay. A quality contractor is happy to give you a written guarantee of performance.

**WITH A REPUTABLE CONTRACTOR THERE SHOULD BE NO SURPRISES IN
PROCEDURE, PERFORMANCE OR PRICING!**